ASSURANT®

QUOFORMA®
The adviser insurance sourcing platform

Our New Quotation System

PROTECTING THE THINGS THAT MATTER MOST

03332 000 444 | advisers@assurant.com | www.assurantforadvisers.co.uk

WELCOME TO ASSURANT

Our Insurance Portal, Quoforma+, boasts best of breed product choice, a tailored quotation system, online business reporting and comprehensive training. We also offer a 'Gold Service' to help you earn commission even when you're too busy to deal with GI sales.

There's a lot to Quoforma+, ***The* adviser insurance sourcing platform** and in this leaflet we can only provide an overview. **If you want to know more, please call 03332 000 444 or email advisers@assurant.com**

Quoforma+

The homepage dashboard gives you access to Quoforma+ where you can retrieve previous quotes and policy data, as well as quote for new business. Important news and messages update regularly, keeping you informed of the latest products, enhancements and important industry changes. We provide you with technology to make sales compliant and simple.

QUOFORMA+

Our customer website is designed to support your clients with claims information, policy documents, frequently asked questions and general contact information. You will find this at **www.assuranthomeinsurance.co.uk**

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Log in to Quoforma+ at www.assurantforadvisers.co.uk

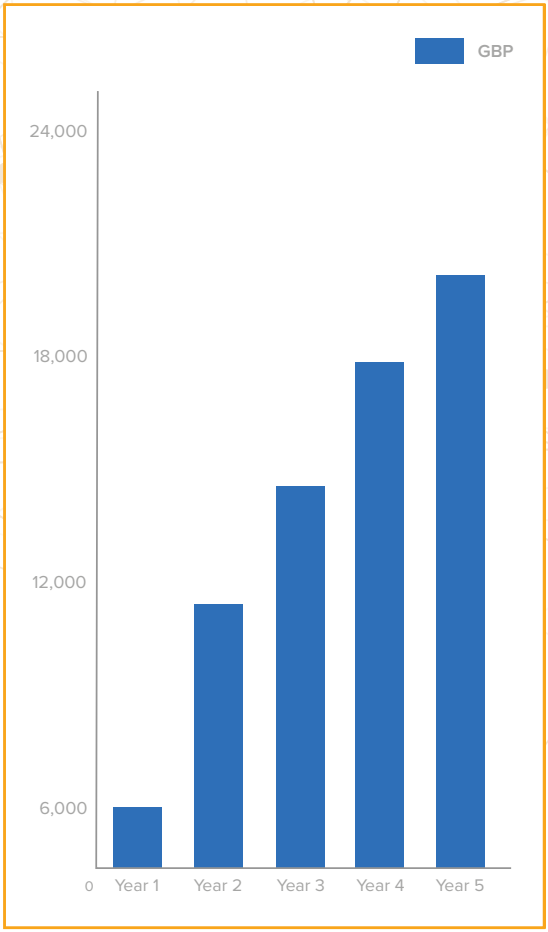
GOLD SERVICE

Our Gold Service is a quick and easy way to ensure that your clients receive sound advice on protecting their home or let property, if you are not available to assist them.

All you need to do is let us know some basic details about your client and we will do the rest. The experienced team of Household Insurance specialists offer advice and guidance on the most suitable product from Assurant's broad panel of providers, names they will know and can trust to provide excellent service.

Gold Service is there to support your business, it means that if you don't have the time to write General Insurance, we'll do it for you. We'll still pay you attractive commission for new and renewal business, for every year the policy stays in force. To put that into context, if we converted just five policies a month on your behalf you could be earning over £20,000 a year by the fifth year of combined new and renewal business.

FIVE YEAR ESTIMATED EARNINGS



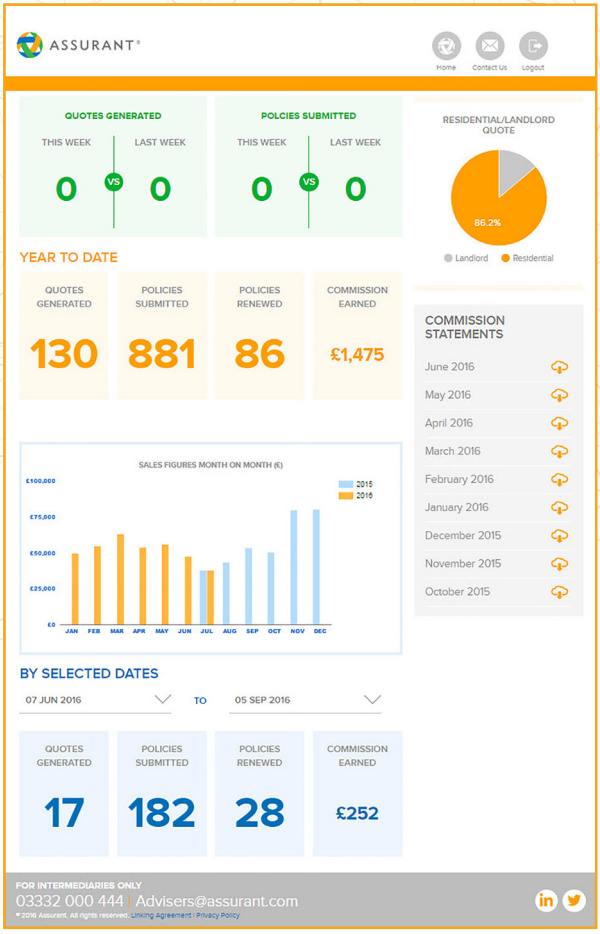
ADDING VALUE
REPORTING & TRAINING

At Assurant we are keen to add value to your business and our Account Managers are tasked with providing assistance and solutions to help you. Our in-house dedicated training manager is available to support your business and staff. They can provide off-the-shelf training presentations and workshops, or customised educational content to develop general insurance knowledge and sales techniques. Working together, we will develop a training package to meet your firm's specific requirements.

In addition, our educational portal gives you 24/7 access to a wide range of content, from marketing, product training, basic insurance knowledge and even social media tips.

You can access your Information dashboard offering you both high level and more detailed information about your clients and prospects. We provide your monthly commission statements online, allowing you to download or view your earnings whenever it is convenient for you.

MY DASHBOARD



QUOTE BUILDER

QUOTE BUILDER

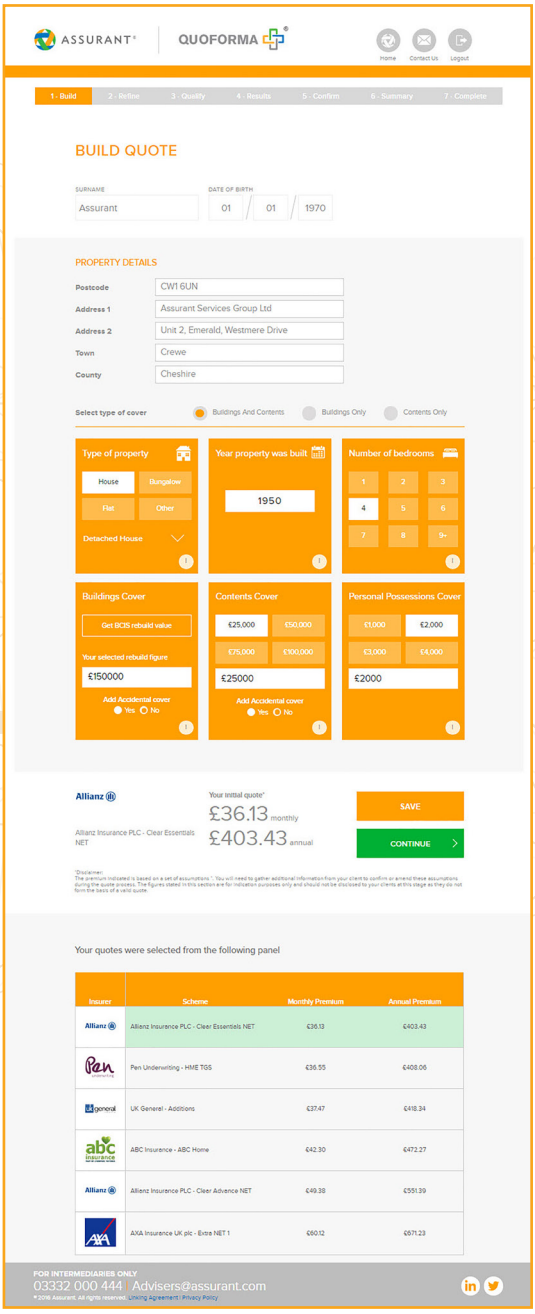
Options

You will find obtaining a quote simple and quick. The intuitive nature of Quoforma+ means that it is easy to use. In addition to making the quotation process as straightforward as possible, we have opted to put you, the adviser, in control of the products you are offering to clients. The choice of how you do business with us is yours. There are the three main ways we can configure Quoforma+ on your behalf:

1. **Full Panel** – Full access to all of our products with independent wording and a large range of cover including non-standard risks.

2. **Restricted Panel** – Pick from well-known insurers that your clients will recognise, create your own mini panel or choose one product. Offer only the cover for different households that meet your requirements and standards.

3. **Refer** – Referral to our Gold Service is an option for anyone that doesn't have the time or resource to offer General Insurance. We do all the leg work for you and you still get paid attractive commission if a sale is made. Let us know the date and time to contact your client and we do the rest.



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FOR MORE INFORMATION PLEASE CONTACT

03332 000 444 | advisers@assurant.com | www.assurantforadvisers.co.uk

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